

MURALI DHEPALLI

SAP | Procurement | Contracts

MBA, B. Tech (Mech), CMgr (Level 7), SSGB

Hyderabad, India

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SUMMARY

Result-oriented, initiative-taking SAP functional professional with a master's degree in Business Administration and Mechanical Engineering background Overall, sixteen (16+) years of professional experience in SAP Consulting, Contracts, Procurement, Project management, and Quality management. Six Sigma Green Belt certified with exceptional analytical skills and a proven ability to contribute at both strategic and operational levels within the organization.

SKILLS

Supply chain Optimization

SAP ECC, S4 HANA

P2P Cycle

ERP

Business Analysis

Strategic Sourcing

Inventory Management

Materials Management

Vendor Management

Project Management

Contracts Management

Business Process

Process Improvement

Microsoft Office

Leadership

Teamwork

PROFESSIONAL EXPERIENCE

SAP MM Consultant

Dec 2024 – Till Date, Hyderabad

Client: City of Cape Town

- Communicating with business users, project managers, and other key stakeholders to gather and understand the business requirements related to define the detailed requirements for Fleet Vendor Management Portal.
- Mapping out current business processes to identify how the new system can improve or streamline those processes.
- Identifying integration requirements between SAP MM and other SAP modules (PM, FICO) or external systems.
- Capturing detailed requirements in a Business Requirement Document (BRD) for further validation and sign-off.
- Evaluating the existing business processes and systems (if any) and identify any gaps between the existing system functionality and the desired future state as outlined in the business requirements.
- In collaborating with the technical team, assess the gap between the out-of-the-box SAP functionality and the business requirements. This could include specific features, processes, or reporting needs that SAP doesn't address.
- Suggesting possible solutions, such as SAP standard functionality, enhancements, or custom developments, to close the identified gaps.
- Maintaining a comprehensive list of identified gaps, their impacts, and recommended solutions for review with business users and stakeholders.

- Sharing the gap analysis report with the business team to validate the findings and ensure alignment on how to address the gaps.

Based on the business requirements and gap analysis, preparing the Functional Specification Document (FSD) for the technical team. This document will outline the required system changes or enhancements.

- Clearly defining the functional requirements, including data flow, input/output requirements, screen layouts, business rules, and process flows for custom reports or enhancements.
 - Working closely with developers and ABAP consultants to ensure the functional specifications are understood and correctly implemented in the system.
 - Providing ongoing support to the development and configuration teams, ensuring the system meets the business needs as outlined in the FSD.
 - Maintaining detailed documentation of all configurations, customizations, and business processes within SAP MM.
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SAP MM Consultant

May 2019 – Nov 2024, Kuwait

Client: Alghanim Industries

- Configured and set up organizational structure like plants, storage locations, purchase organization, purchase groups and assigning those to organizational entities.
 - Configured variant configuration of Material Master Data, Purchasing, Inventory Management, Vendor Master Data.
 - Configured purchasing activities including Purchase Requisitions, RFQ, Info Records, Source Determination, Release Procedures, Purchase Order processing.
 - Configured and implemented Release Procedure for various Purchase Requisitions, Purchase Orders and Scheduling Agreements.
 - Performed configurations for different movement types with Goods issue/Transfer posting and Goods receipt.
 - Developed business process and performed configuration related to Subcontracting process including Process order based and Purchase order-based subcontracting.
 - Managing materials stock by quantity, by value, goods issue, and stock movement documentation/reservation/quantity inspection/physical inventory.
 - Carried out Configuration and Testing of complete P2P Process from Determination of Requirements through Logistics Invoice Verification.
 - Resolving support tickets as per the SLAs.
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Procurement/Contracts Engineer

DATA, Kuwait

Mar 2015 - Apr 2019, Salmiya, Kuwait

- Pre and post contract activities for Govt./public and private sector contracts. Major clients include Al Diwan Al Amiri, Ministry of Foreign Affairs, Kuwait Diplomatic Institute, National Youth Project, Kuwait, Government Performance Follow-up, Prime Minister's Office, Kuwait and ARACA Oil, Norway.
- Evaluating Requests for Proposals/ quotations and work order requests from clients, drafting commercial and technical proposals (including the service implementation strategy based on optimized, quality driven solutions as right for the given enterprise infrastructure).

- Preparing budgets for all purchasing procedures and design packages for all projects and keep all cost code for items and design all item codes for inventory and coordinate with trade partners for all added items.
 - Analyzing all suppliers to select the most suitable suppliers who can deliver high-quality products at competitive pricing.
 - Maintaining records of all purchase order and associate documents for all processes and keep knowledge on all open order and its status and aid all purchasing staff and manage purchasing and delivery schedule.
 - Analyzing all vendor invoices and evaluating it with all quantity received and manage inventory of all items and recommend elimination of all out of stocks and develop all purchase orders and assign right purchase orders for the same.
 - Organizing and updating database of suppliers, delivery times, invoices, and quantity of supplies.
 - Managing suppliers to meet goals related to cost, delivery performance, schedule, and quality.
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SAP MM Consultant

Aikhya Software Solutions, Hyderabad

Jan 2011 - Feb 2015

Clients: Glosap Consulting Group (Malaysia & Singapore)

- Work with clients to understand their business requirements and design and implement solutions that meet those requirements.
 - Work on roll-out and implementation of new business applications and functionality specifically within the SAP MM.
 - Setting up material master data, vendor master data, purchasing groups, purchasing organizations, pricing procedures, and other relevant settings
 - Was involved in system testing to ensure that the SAP MM module is working as expected.
 - Provided training to end users on how to use the module.
 - Work with other SAP consultants to ensure that the SAP MM module is integrated with other SAP modules, such as FICO, SD
 - Created documentation for the SAP MM module, including user manuals, process flows, and system configurations.
 - Troubleshooting issues and Implementing fixes and enhancements for all support projects
 - Developing efficient processes and customized solutions for our purchase requisitions, which reduced processing time for purchase orders by 20%.
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Senior Quality Analyst

IIC Technologies Pvt Ltd

May 2008 - Dec 2010, Hyderabad

- Involved in Process QC and Product QC the files at various i.e., at each task against the specifications and using the checklist and generated QC reports and sent them to the production team for correction.
 - Performed V&V on the final dataset and prepared a read-me document and authorized for the release of data by issuing the Data Quality Certificate.
 - Updated and conducted tests for the Jr. Quality Analysts, updating them about their performance and finding solutions to the problem which hindered their work, prepared notes for the latest updates/corrections sent by the clients on a weekly basis and sent a detailed report to the Assistant Quality Manager.
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EDUCATION

MBA - General Management

Minor in Strategic Leadership • Putra Business School, UPM, Malaysia • 2022 • CGPA: 3.938/4.0

B.Tech - Mechanical Engineering

JNTU • Hyderabad • 2006

CERTIFICATIONS

Level 7 Diploma in Strategic Management and Leadership Practice

Chartered Management Institute • 2023

Ability to implement fundamental management and leadership models within the organization's strategic framework.

Certified Expert in Supply Chain Management

SITMI, India • 2018

Certified Lean Six Sigma Yellow Belt

TUM School of Management, Germany • 2018

Certificate Program for Public Procurement

World Bank • 2017

Certificate Program for Contracts Management

World Bank • 2017

Certified Six Sigma Green Belt

Ministry of MSME, INDIA • 2014 • Process improvement

AWARDS & RECOGNITION

- Third place at international challenge of Data Analysis & Decision making in Economics - 2021, China
- Gold Award recipient for Academic Excellence (MBA) – Putra Business School – Class '22
- Among the top 3 employees in the Quality Control Department for the years '08-'09 and '09-'10
- 2nd best innovative B. Tech (Mech) project at graduation level
- Listed in the “Hall of Fame - 2017” for securing 100% in Certificate Program in Public Procurement by World Bank (<https://www.procurementlearning.org/murali-krishna/>)